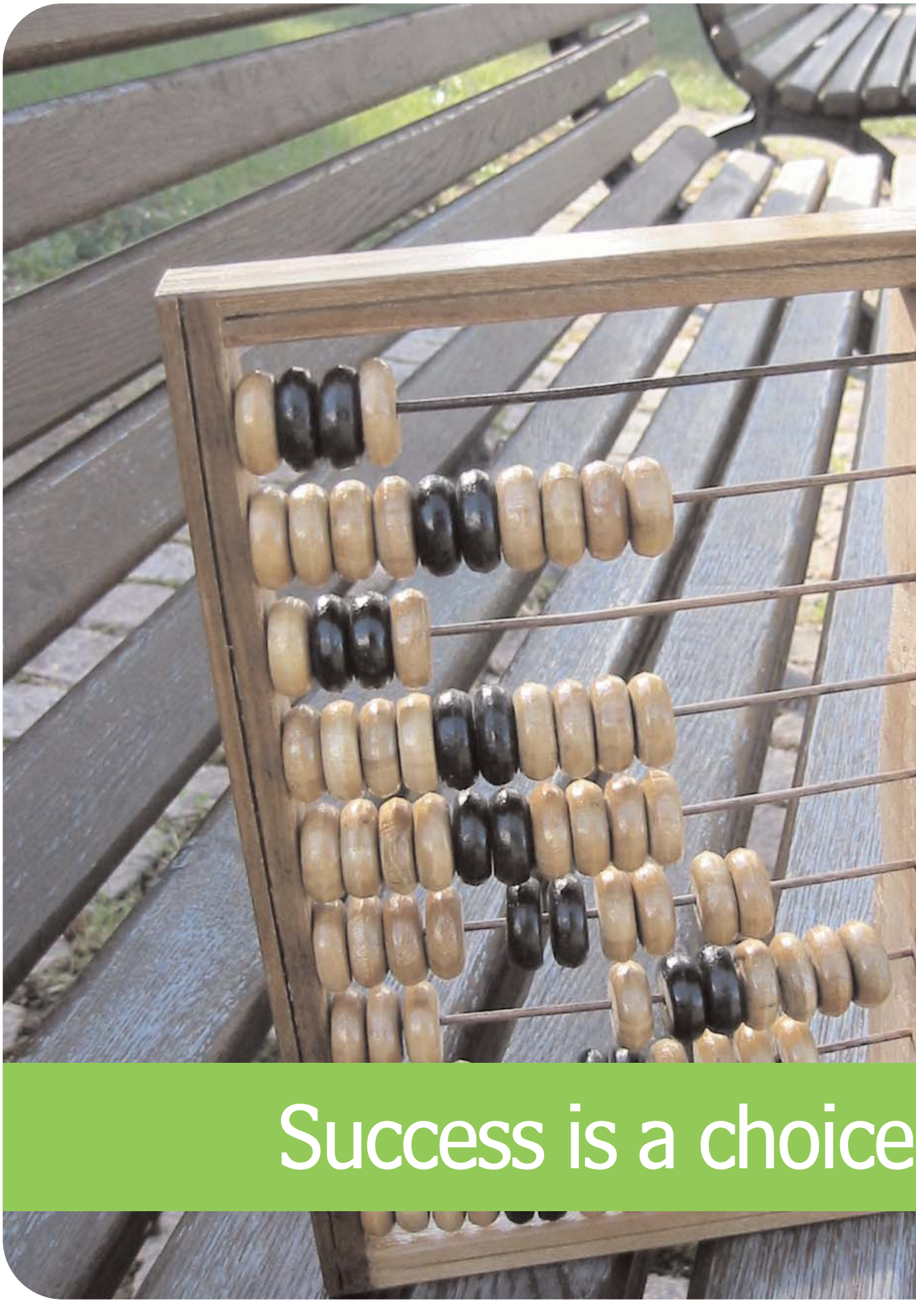
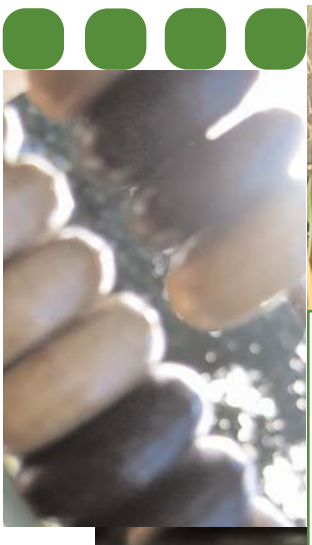
Success is a choice.

abacusIT GmbH



Success is a choice

Choosing abacusIT as IT Partner



abacusIT

With its wide range of services abacusIT is your point of contact for all areas of technology related to information processing. We support you in all phases of complex system implementation projects, from planning (Plan), development, implementation and integration (Build), through operation of your solution (Run). We generate added value across the value chain, from the infrastucture and application systems through support for end-to-end processes.

Our consultants and engineers specify, test and install the most appropriate, cost-effective technology and then ensure it is kept running 24 hours a day, 365 days a year.

Solutions
Innovative, Results-Focused Solutions

From business systems strategy to implementation, we combine our industry knowledge with technology expertise to create solutions that bring real, tangible business value to our clients. We strive to increase business velocity, staying ahead of our client's needs and in front of the market with innovative solutions that deliver a rapid return on investment. Our clients view us as their partner because we deliver what we promise and are committed to their success.

IT services can no longer be approached from its various components - software, network and system services.
- It is the synergy between these elements that creates success.

A networked world.

In the information age, nothing ever stands still. What has already been achieved is simply the starting point for further developments.
The key markets-telecommunications **(T)**, information technology **(I)**, media **(M)**, entertainment **(E)** and security services **(S)** are fast becoming integrated. This convergence is giving rise to a new mega-market, the **T.I.M.E.S.** market.

Innovation and speed are critical success factors in the Internet-based economy. In light of this, research and development at abacusIT always focuses on turning visions and innovations into marketable products and services as quickly as possible. Our combination of technology leadership and scientific excellence translates into tangible benefits for your company. We create new solutions for today's marketplaces, as well as developing next-generation models for the telecom, IT and convergence markets of the future. As a service provider, abacusIT supports you in all phases of the development and product life cycle.

Where vision meets know-how

Today's IT infrastructures need to be robust enough to cope with the demands of 24x7 availability, high usage business applications, yet flexible enough to swiftly accommodate the latest developments for competive advantage.

Looking after those infrastructures requires more than hired expertise; it needs a long-term understanding of how IT can really benefit the business. And it requires more than consultancy; it needs a practical approach based on real experience in implementing, supporting and managing technology for some of world's largest organisations.

At abacusIT, technical expertise and business consultancy go hand-in-hand. To help our customers increase the value of IT to their businesses, we offer services at every stage of infrastructure investment. We can help our customers with the choice of technology, its procurement and tailored configuration, and its testing and integration within the enterprise. We can then ensure continued efficient, cost effective performance through our range of operational management services.

All our services are modular and can be taken singly or, more typically, as intergrated solutions that incorporate components from two or more services or service suites.

Our vision, like that of many of our customers, is of long-term partnerships that deliver real value to business, whatever its changing needs.

Success is a choice

Why Quality?

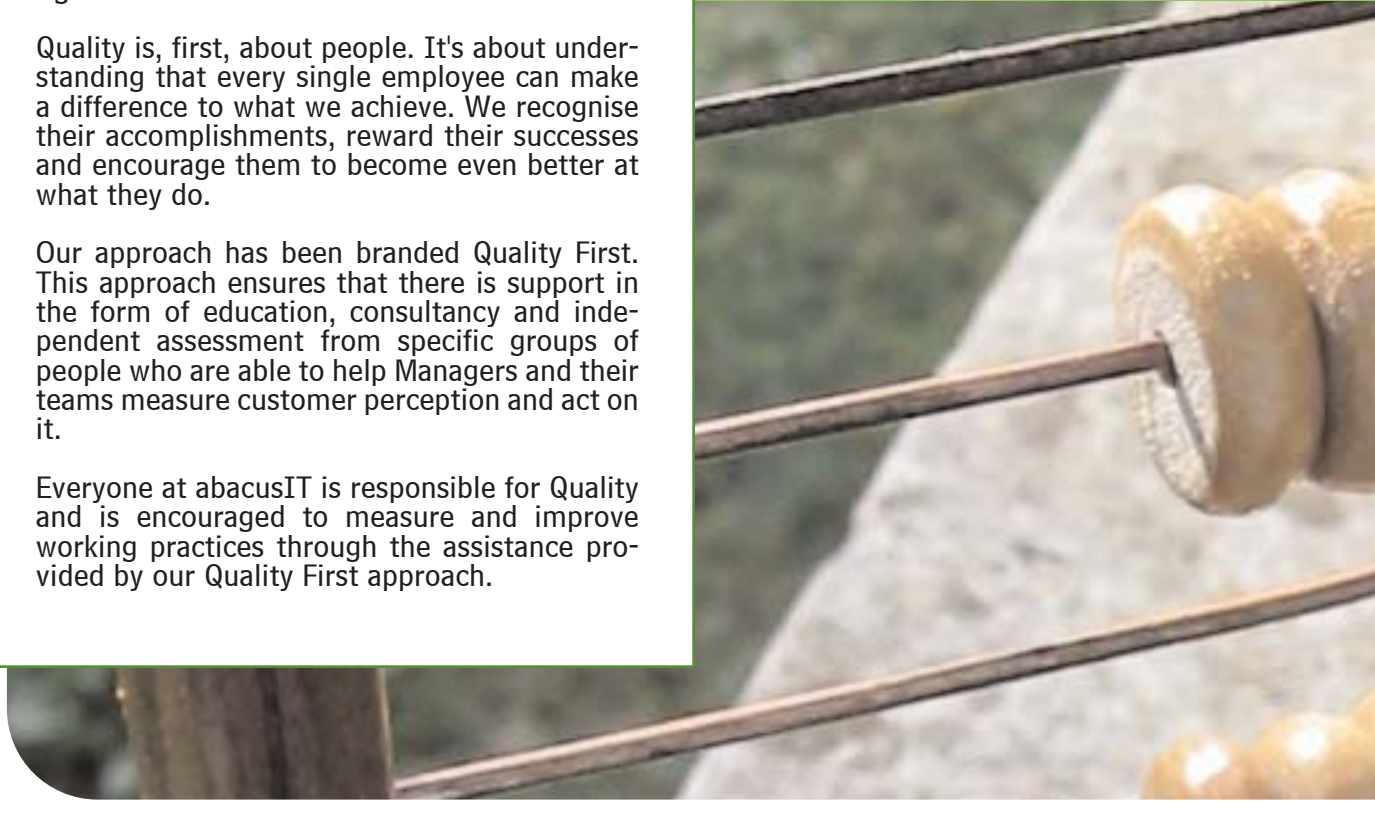
At abacusIT, Quality means providing internal and external customers with the best possible service, then asking ourselves how it could be improved.

Our approach to Quality ensures that everyone within the company is focused on 'getting it right first time'.

Quality is, first, about people. It's about understanding that every single employee can make a difference to what we achieve. We recognise their accomplishments, reward their successes and encourage them to become even better at what they do.

Our approach has been branded Quality First. This approach ensures that there is support in the form of education, consultancy and independent assessment from specific groups of people who are able to help Managers and their teams measure customer perception and act on it.

Everyone at abacusIT is responsible for Quality and is encouraged to measure and improve working practices through the assistance provided by our Quality First approach.



Success is a choice

Our Philosophy and Style

More than any other factor, it is the quality of our people - their character, philosophy and style - that most distinguishes our firm.

What do we mean?
First and foremost, we see the world through our clients' eyes, from their point of view. They are the people who are operating under immense pressure to complete big, messy, complex projects that will have a huge impact on their organizations. They're the ones with the Big Problem. They are the people who hire us. We use that perspective to guide everything we do.
We are grounded and down-to-earth.
We are smart, confident, and experienced.
We are candid and objective.
We aren't afraid to say "we don't know," and we're not too proud to look for the right solution - wherever we can find it.
We tell it like it is, good or bad. And we keep our word.
We combine the best of the strategist with the best of the technologist, understanding that every business opportunity has technology implications, and every technology initiative should be driven by strategy.
We collaborate. Why?
Because in today's world nobody has all the answers. Problems are too big, too global, and too complex. Either you bring together the expertise you need, from multiple sources, or you lose. Bottom line: we recruit and hire people who think collaboratively.

And lastly, we have a "do-what's-right reflex." By viewing the world through the eyes of our clients, we hone our instinct to do what's right. This perspective generates a clear set of principles that align our character, philosophy and style with our clients' wants and needs.

Makes Information Technology

Projects run better.

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